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GHS Data Management selected for Clinical Pharmacy contract with the State of West Virginia's Medicaid Program

AUGUSTA, Maine - GHS Data Management, a healthcare management company that specializes in State Medicaid pharmacy work, has been selected by the State of West Virginia's Medicaid Program to provide the following services:

- a. Support for a Pharmaceutical and Therapeutics (P&T) Committee;
- b. Clinical review of drugs/classes of drugs/therapeutic guidelines;
- c. Selection of preferred drugs based on clinical efficacy and cost efficiencies;
- d. Negotiations with drug manufacturers for supplemental rebates;
- e. Development of a Preferred Drug List; and
- f. Development and maintenance of a State Maximum Allowable Cost (SMAC) program for multiple source products.

GHS' senior executive and clinical team will be at the West Virginia P & T Committee meeting on Wednesday, October 17, 2007 to start the transition planning process with Committee members and staff from the West Virginia Department of Health and Human Resources.

GHS presently is the pharmacy benefits services administrator for the State of Maine's MaineCare (i.e, Medicaid) program and for the State of Iowa Medicaid Program. GHS also is the vendor that supports the Sovereign States Drug Consortium, a unique public-private partnership established to negotiate supplemental drug rebates on behalf of the four Member States: Iowa, Maine, Utah and Vermont.

The company was also recently selected to provide Supplemental Rebate services for the State of Wyoming's Medicaid Program.

GHS Data Management has been in business for over three decades and has offices in Augusta, Maine and Des Moines, Iowa. Among its core healthcare offerings are on-line, real-time pharmacy claims adjudication, focused clinical pharmacy services (including preferred drug list management and supplemental rebate negotiations), prior authorization, drug utilization and rebate management, prescription drug monitoring programs (for the States of Colorado and Maine), electronic data capture, healthcare assessments and data center services.

For information about GHS, please visit their Web site: <u>www.ghsinc.com</u>.