

NASPO WIC CONTRACT PRICING

ABBOTT NUTRITION

Price Increase in Market effective on May 1st, 2019; Rebate increase effective on June 1st, 2019 (Per Contract)

MILK-BASED INFANT FORMULA			CURRENT CONTRACT PRICING				NEW CONTRACT PRICING					NEW CONTRACT PRICING vs. OLD CONTRACT PRICING				
PRODUCT NAME	SIZE/FORM	SKU BY UNIT	WHOLESALE PRICE PER UNIT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	INCREASE ADJUSTMENT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT ABSOLUTE CHANGE	% Change in Truckload Price	REBATE PER UNIT ABSOLUTE CHANGE	NET COST PER UNIT ABSOLUTE CHANGE	% Change in NET COST
Similac Advance	13 oz. Liquid Concentrate	56974	\$4.6900	5.670	(0.980)	120.90%	\$4.69	-	5.670	(0.980)	120.90%	-	0.00%	-	-	0.00%
Similac Advance	12.4 oz. Powder	55958	\$15.2900	18.100	(2.810)	118.38%	\$15.89	0.600	18.700	(2.810)	117.68%	0.600	3.92%	0.600	-	0.00%
Similac Advance	32 oz. Ready To Feed	53364	\$6.6800	4.600	2.080	68.86%	\$6.68	-	4.600	2.080	68.86%	-	0.00%	-	-	0.00%
Similac Advance *	8 oz. Ready To Feed Bottle	58613	\$11.2800	7.768	3.512	68.86%	\$11.28	-	7.768	3.512	68.86%	-	0.00%	-	-	0.00%
Similac Sensitive	12.0 oz. Powder	57541	\$15.2900	18.100	(2.810)	118.38%	\$16.35	1.060	19.160	(2.810)	117.19%	1.060	6.93%	1.060	-	0.00%
Similac Sensitive	32 oz. Ready To Feed	57534	\$6.6800	4.600	2.080	68.86%	\$6.68	-	4.600	2.080	68.86%	-	0.00%	-	-	0.00%
Similac Sensitive*	8 oz. Ready To Feed	53677	\$11.2800	7.768	3.512	68.86%	\$11.28	-	7.768	3.512	68.86%	-	0.00%	-	-	0.00%
Similac for Spit Up	12.0 oz. Powder	50960	\$15.8900	18.810	(2.920)	118.38%	\$17.19	1.300	20.110	(2.920)	116.99%	1.300	8.18%	1.300	-	0.00%
Similac for Spit Up^	32 oz. Ready To Feed	56731	\$7.3900	5.089	2.301	68.86%	\$7.39	-	5.089	2.301	68.86%	-	0.00%	-	-	0.00%
Similac Total Comfort	12.0 oz. Powder	62600	\$15.8900	18.810	(2.920)	118.38%	\$16.35	0.460	19.270	(2.920)	117.86%	0.460	2.89%	0.460	-	0.00%
SOY-BASED INFANT FORMULA			CURRENT CONTRACT PRICING				NEW CONTRACT PRICING					NEW CONTRACT PRICING vs. OLD CONTRACT PRICING				
PRODUCT NAME	SIZE/FORM	SKU BY UNIT	WHOLESALE PRICE PER UNIT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	INCREASE ADJUSTMENT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT ABSOLUTE CHANGE	% Change	REBATE PER UNIT ABSOLUTE CHANGE	NET COST PER UNIT ABSOLUTE CHANGE	% Change
Similac Soy Isomil	13 oz. Liquid Concentrate	56976	\$5.0300	4.970	0.060	98.81%	\$5.0300	-	4.970	0.0600	98.81%	-	0.00%	-	-	0.00%
Similac Soy Isomil	12.4 oz. Powder	55964	\$15.8900	14.390	1.500	90.56%	\$17.190	1.300	15.690	1.5000	91.27%	1.300	8.18%	1.300	-	0.00%
Similac Soy Isomil	32 oz. Ready To Feed	55968	\$7.3900	4.230	3.160	57.24%	\$7.3900	-	4.230	3.1600	57.24%	-	0.00%	-	-	0.00%
Similac Soy Isomil ^*	8 oz. Ready To Feed Bottle	58603	\$11.4800	6.571	4.909	57.24%	\$11.4800	-	6.571	4.9089	57.24%	-	0.00%	-	-	0.00%

Primary Contract Infant Formulas are shown in BOLD

* SKU by pack: 6 units per pack

^This item has been discontinued. Abbott will continue to pay rebates on this item as long as the product is available in market

New / Updated Items Highlighted in Red